

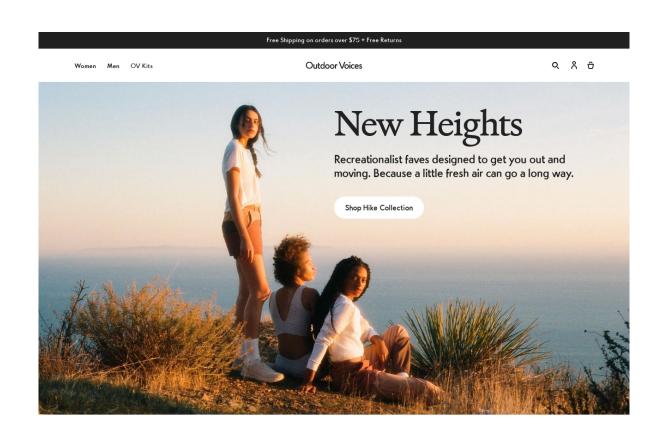
We're on a mission to get the world moving.

## **Outdoor Voices**

#### **#DoingThings**

We're on a mission to Get the World
Moving because we believe Doing
Things — moving your body and having
fun with friends — is the surest way to a
happy and healthy life.

Ultimately, what we're building is a community of vibrant and varied Recreationalists who believe in the power of Doing Things. If you like having fun, we'll get along.





Get Fresh
Say hello to our new color, Eucalyptus. Just in time



# The competition

#### L.L.Bean



Your destination for everything that makes the season so special. Discover ideas for finding the warmth in a winter chill; for continuing traditions in a time when so much has changed; and for giving comfort by sharing it all with the people you love the most.



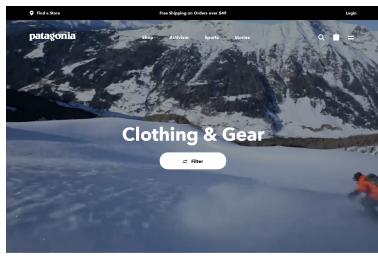
Recognizing Black History Month

In honor of Black History Month, we asked some of our L.L.Bean Partners to reflect, in their own words, on the figures who have inspired and influenced their work.

Outside Stories - Outside Actions - Outside Friends. Be an Outsider.



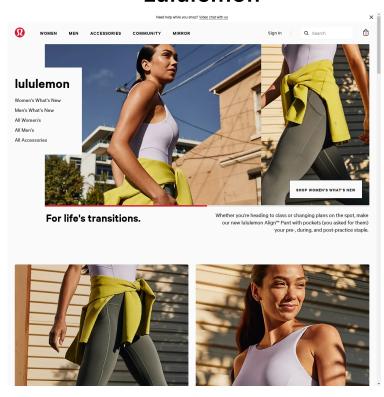
#### **Patagonia**





We aim to use the resources
we have—our voice, our
business and our
community—to do something
about our climate crisis.

#### Lululemon



From yoga classes and mindful moments, to high-intensity training sessions, to runs of all distances, we believe sweat has the power to bring people together.

## **OV Need**

**User Need** 

 $\left(1\right)$ 

LIVE/ON-DEMAND CLASSES

2

**EXPAND OV COMMUNITY** 

3

**UNDERSTAND USER NEEDS** 



**WELLNESS** 



**MOTIVATION** 



**GOALS** 

## **Meet Lucia!**



#### **Needs:**

- 1. I need a community to help positively influence me in developing an active lifestyle
- 2. I need a variety of options because I don't like doing the same thing all the time
- 3. I need people to encourage me

#### **Frustrations:**

- 1. I find it hard to be self-motivated all the time.
- 2. It's difficult to maintain my goals on my own
- 3. I'm busy and don't always have time to attend in-person classes.



## **Problem Statement**

Lucia needs a way to be motivated to achieve her wellness goals because she has a busy lifestyle and finds it hard to stay accountable to herself.



# **Key Features**









**Wellness Goals** 



Be active, healthy, and happy



## **Key Features**



Access both live & on-demand fitness and wellness classess.



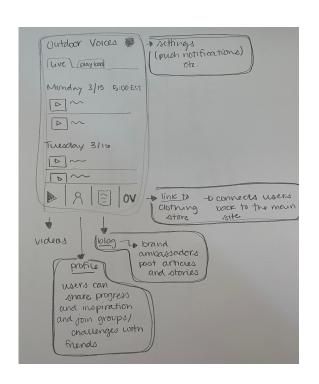
Read OV's lifestyle blog posts, engage with friends' updates & join community clubs.

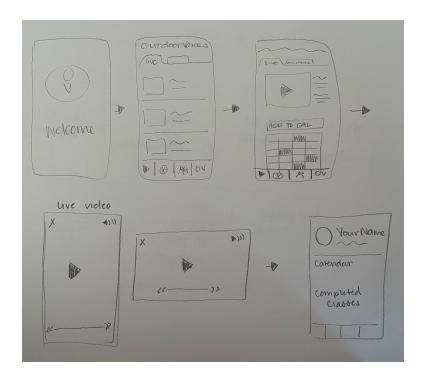


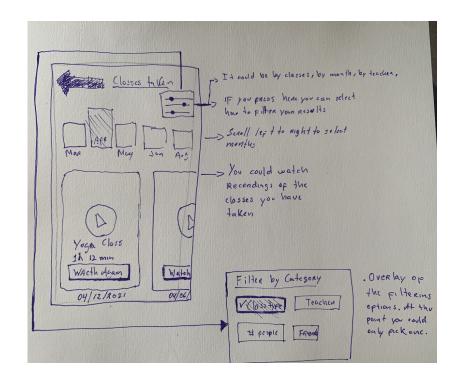
View your classes, set and track goals for yourself & join community challenges!

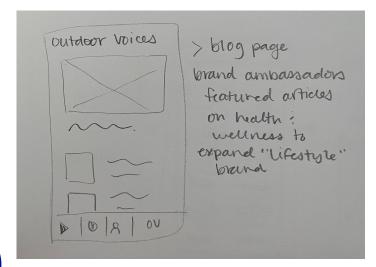


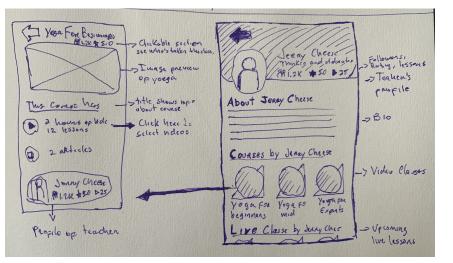
# **Design Studio**











What are the features going to look like?

What does the user do when they open the app?



# Mid-Fi Usability Testing

#### Goals

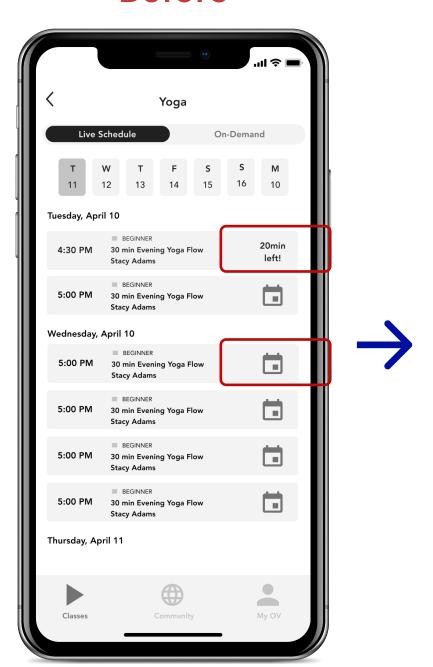
- Is it easy for users to register for a live class on OV app and get relevant information they would need?
- How helpful would users find the content in the Community section to be in terms of motivating them to do things and achieving their goals?
- How could we better help users get motivated to do things and to develop an active and healthy lifestyle?



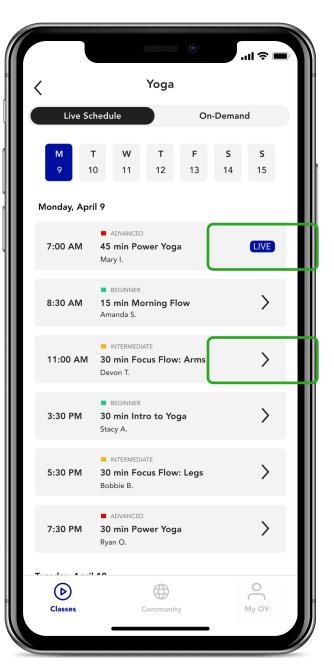
## **Confusing Icons**

- Felt confused about what "20 min left" meant
- Felt confused about the calendar icon
- Expected icons with clearer indications

#### **Before**



#### **After**





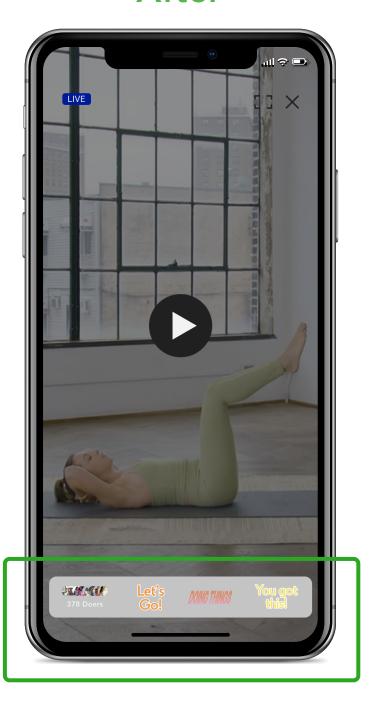
#### **Live Class Interface**

- Did not want the Metrics
   Tab -- would not want to
   multitask among taking
   classes, commenting, and
   checking metrics
- Did not want the commenting area to take up too much space -- expected a cleaner interface





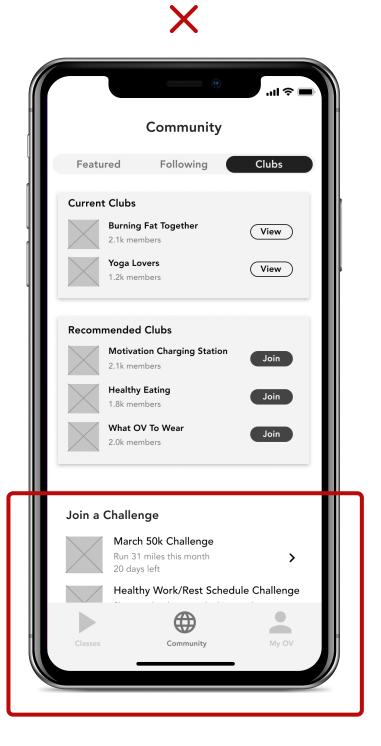
#### **After**



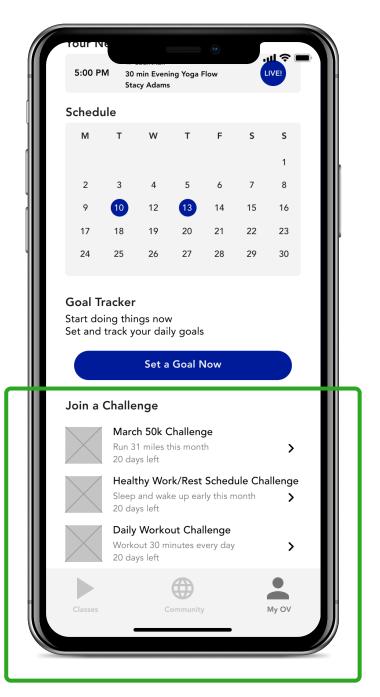


## **Challenge Section**

- Felt Challenge section was not necessarily related to the Clubs tab
- Thought My OV tab would be a more natural place to locate Challenge section



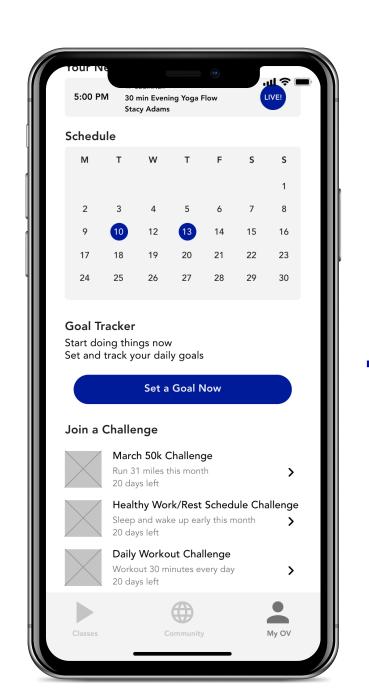


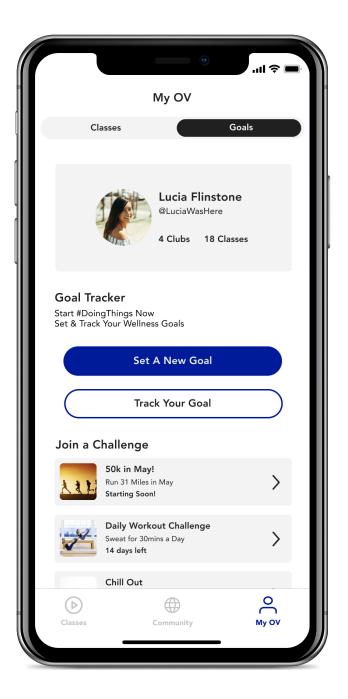




## **Challenge Section**

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#### **Featured Tab**

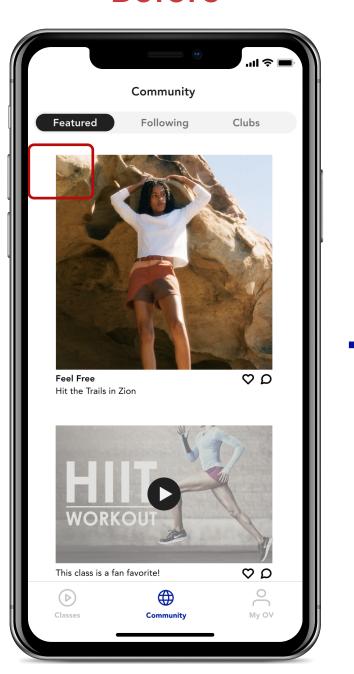
Expected to see OV's avatar

 (1) to make it clearer that
 Featured tab is all about
 OV's promotions
 AND

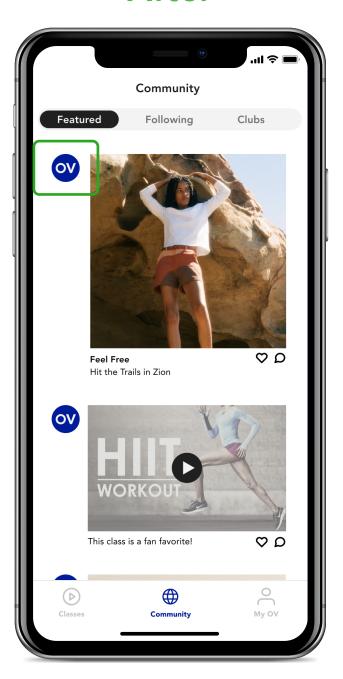
(2) to make OV's posts more

humane and conversational

#### Before



#### **After**

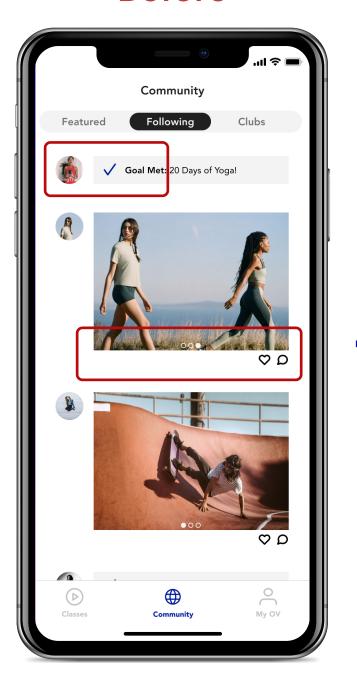




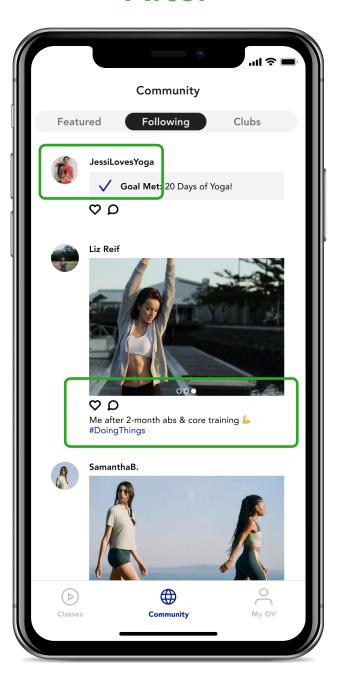
## **Following Tab**

- User names were missing
- Expected to see some text rather than purely pictures to get more motivation

#### Before



#### **After**

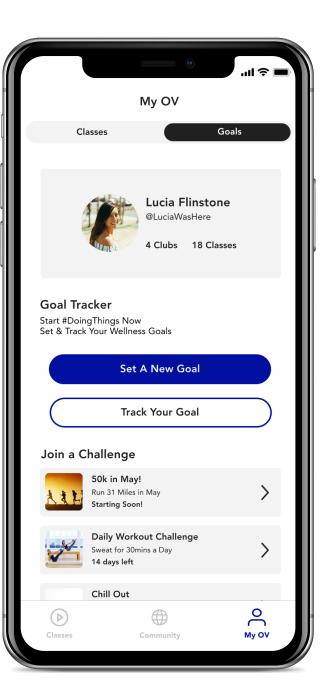




# **Final Prototype**









# **Next Steps**



Continue to expand the community tab and include more options for interactions amongst community members



Integrate the platform to the OV e-commerce offerings





# Thank you! Any Questions?

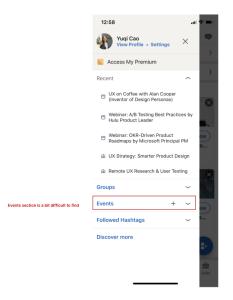


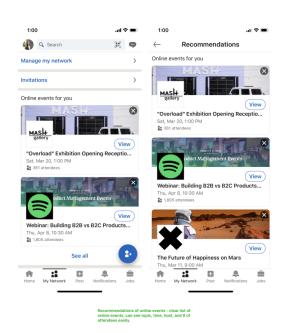
## **Competitive Analysis**

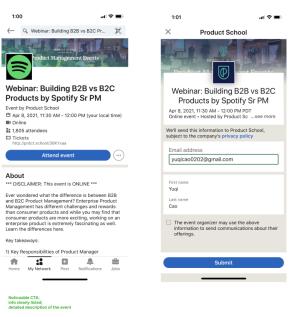
	Outdoor Voices	LL Bean	LuLuLemon	Patagonia
Primary Funtion	athleisure clothing store	"outdoorsy" clothing store	athleisure clothing store	"outdoorsy" clothing store
Secondary Function	#DoingThings	"Be an" Outsider	LuLuLemon Community	Patagonia Activism/Stories
Features	OV Brand Ambassador, minimal app with links to live fitness and lifestyle videos	LLBean Outdoor Discovery Programs (sign up for group activities like trips, camping, fishing, hiking, kayaking, bird watching, skiing, archery, etc.) Both paid and free events, blog with insipirational outdoor stories, tips, tricks and tutorials about all of the discovery programs they offer, highlighted "ambassadors", links to CTA and activism regaring climate change and sustainability	community memebrs,	Largley focused on climate change activism. more of a blog format, highlights different community members and their inspirational and motivational stories

None of the above companies have a platform where community members can interact immediately with each other. It all appears to be regulated by the company and the company gets to choose what is highlighted. There is an overwhelming foucs on motivational, inpsirations and affirmational stories. There is a universal focus on leading a positive, happy, "healthy" and fit lifestyle. All aspects affirm each individual companies values and beliefs.

## **Comparative Analysis**







← Q Webinar: Building B2B vs B2C Pr... 📆

Home Details Attendees

32 attendees in Los Angeles

JINZE "Clerance" XIN

1,846 attendees

· 2nd Data Problem Solver | 2022 MS Business Analytics Candidate (STEM) @ USC Marshall

Juan Cardoso - 3rd

VP & GM, Media | Co-Founder
at The Sideliner

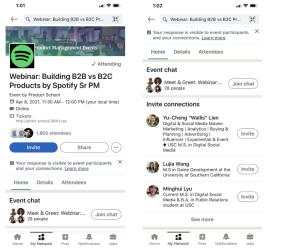
See more ~

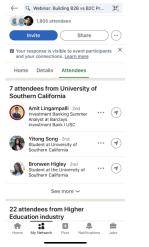
**:** • 4

Carlos Gonzalez de

Provides multiple ways of sharing the event after registering clear confirmation text





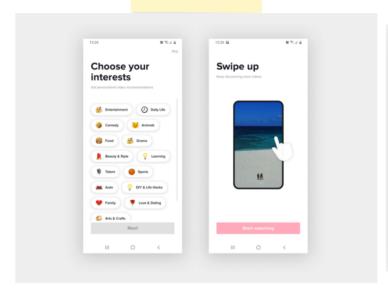


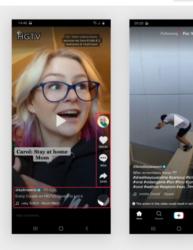


# Comparative Analysis (CONT.)

this is an interesting approach to allowing users to fiter through types of videos

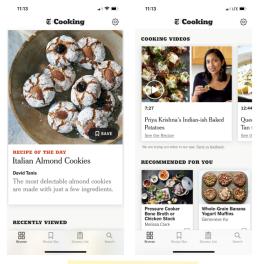
having a feature similar to tik tok where users can browse videos, see what others have commented or if it was a popular video that many others in the community have viewed or interacted with







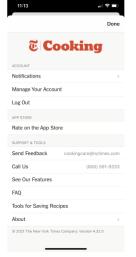




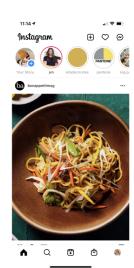
effective way of organizing suggested videos and articles - picture heavy - video

opens to full screen, includes option to stream to other screens



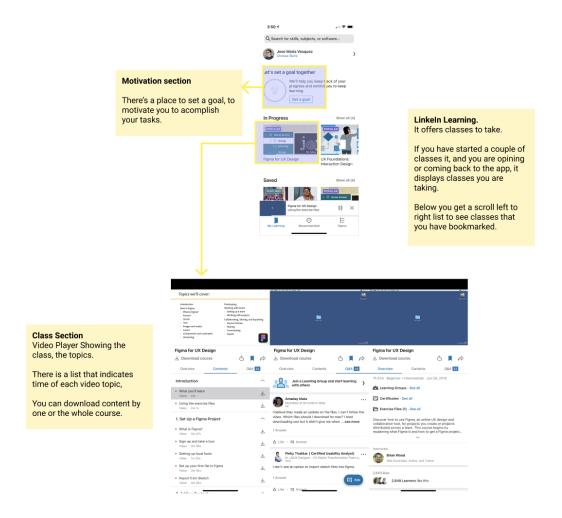


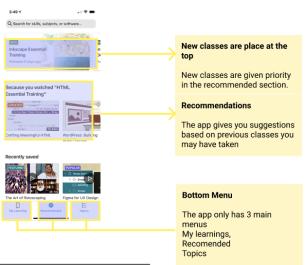
settings icon in top right corner - available on all screens except video - opens an overlay where user can access their information and manage account perhaps this can also be where users manage their preferences that were inputted during onboarding process



instagram very effectively manages the community with the top scroll of "friends" or "follows" - the simple circle surrounding their icon lets user know if the friend has updated or added something new to the story

## Comparative Analysis (CONT.)









☐ ⊖ III My Learning Recommended Topics

#### Explore other classes

Video Player Showing the class, the topics.

Here you get class suggestiona, and you can click to see a detail preview. You can either start, or bookmark it for later.

The recommended section is one of main section of the app, if you look at the bottom, you see there are only three main menus.

## **User Interview Questions:**

We're working with a company called Outdoor Voices, and helping them expand their lifestyle brand. We're hoping to ask you a few questions regarding online communities and fitness experiences. There are no right or wrong answers, we're simply looking for honest information.

I would also like to ask if you're okay with this interview being recorded.

To start, tell me a little about yourself. What part of the country or world do you live in?

What motivates you?

What excites you? What do you do in your free time?

When you hear the word "community" what comes to mind? Can you tell me about it?

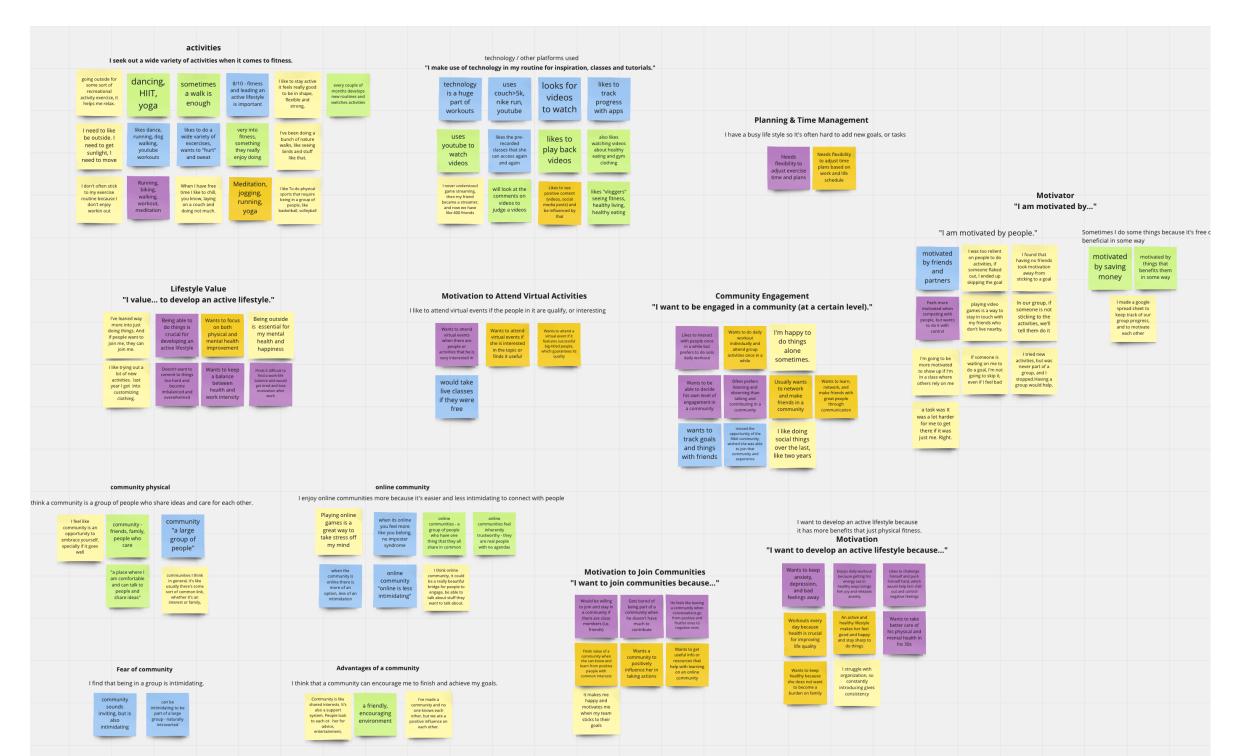
What about online communities? Why?

When you hear the word "fitness" what comes to mind?

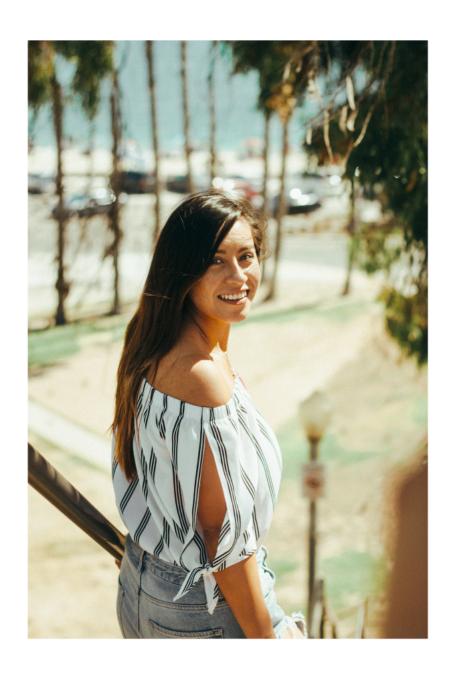
What prevents you from accomplishing any goals you have regarding an active lifestyle?

What role does technology play in your routine?

# **Affinity Mapping**



## **User Persona**



#### **Lucia Flinstone**

Activist

**Age:** 27

**Gender:** Female

Location: California

About: I am full time activist. I live on the coast of Calironia, I'm a vegan and my passion is fighting for the environment. I seek out brands who have the same values I do. Emotional and physical wellness is very important to me. I really try to live a healthy, fit and holistic lifestyle.

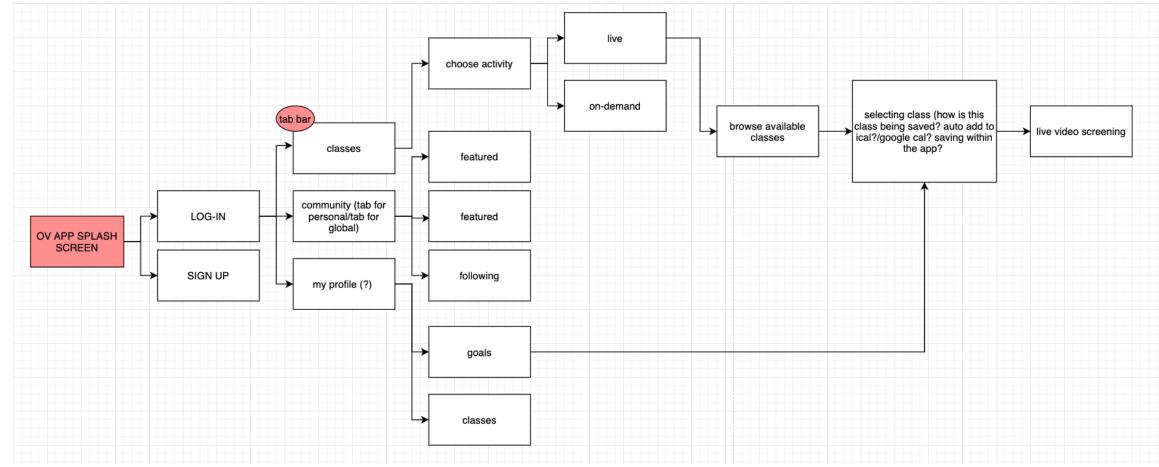
#### Needs:

- I need a community to help positively influence me
- I need a variety of options
   because I dont like doing the same
   thing all the time
- I need people to encourage me

#### **Frustrations:**

- I find it hard to be self-motivated all the time.
- It's difficult to maintain my goals on my own
- I'm busy and dont always have the time to attend in-person classes.

## **User Flows & Task Flow Analysis**

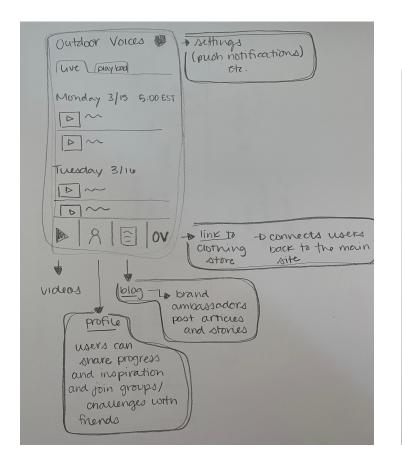


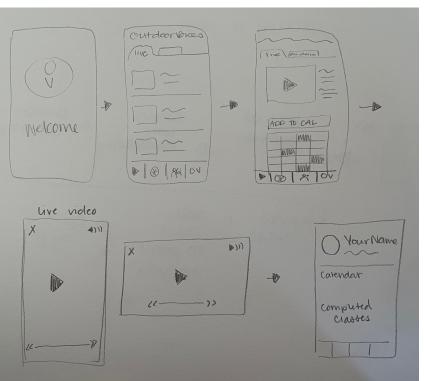
Task Flow: Accessing Live Class

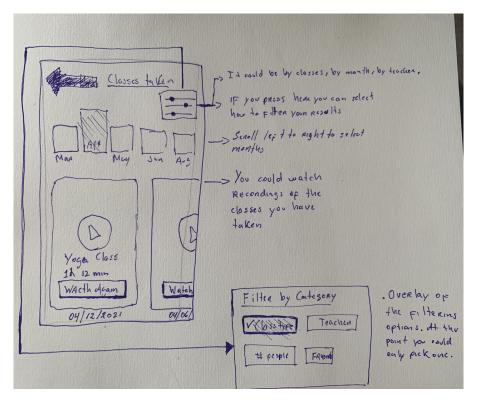
- 1. opens app
- 2. goes to calendar page
- 3. chooses day/time range
- 4. filters available activities
- 5. picks class
- 6. adds class to personal calender
- 7. invites friends(?)
- 8. waits for class to happen
- 9. does class
- 10. is happy

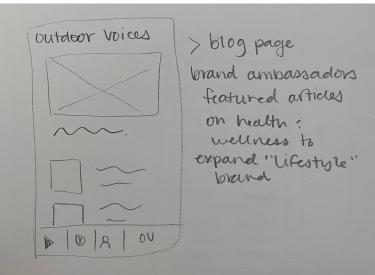
#### Features to consider:

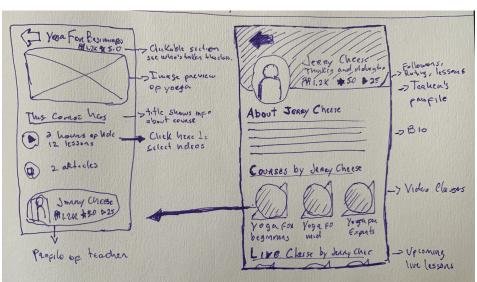
Opening OV App (landing/loading screen, reference to online store?)
Searching for upcoming live classes
browsing health/wellness videos
interacting with "friends"



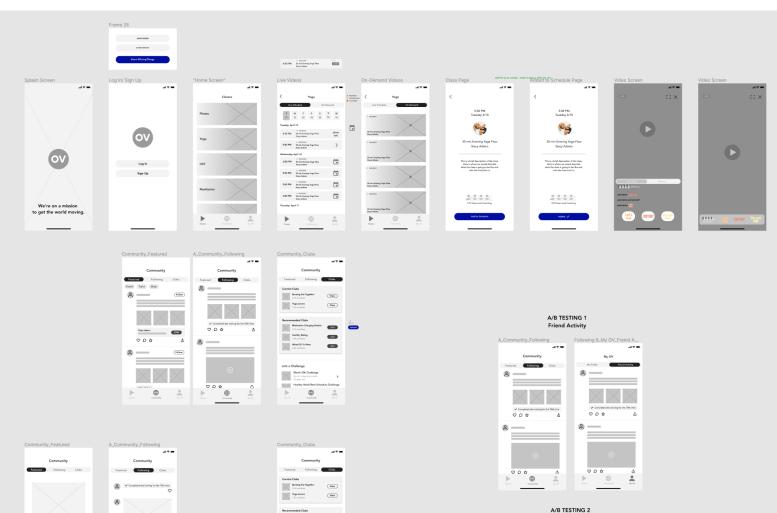




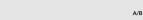




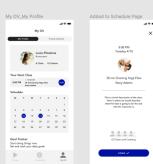
## **Clickable** Mid-Fi



Join a Challenge
March 50k Challenge
Ron 31 refea the meeth
30 days left







.



**D** 

## <u>Clickable</u> <u>Hi-Fi</u>

